



Mabél Guzmán, AHWD, CIPS, a 21-year veteran, is real estate advocate and broker for @Properties in Chicago, IL. Guzmán was the 2010-11 President of the **Chicago Association of REALTORS®**, 2012 REALTOR of the Year for C.A.R., and the recipient of the 2012 Community Service Award by NAHREP (National Association of Hispanic Real Estate Professionals) Chicago Chapter. She was awarded a President's Medallion for Outstanding Service from the Illinois Association of REALTORS. She is respected for her professionalism, tell-it-like-it-is honesty and ability to build relationships.

Identified as the "Chicago Market Expert," Ms. Guzmán has provided analysis about the Chicago Real Estate Market to the Chicago Tribune, Crain's and the Wall Street Journal. As a former guest on "Real Estate On Radio," WLS-AM 890, she advocated for consumer use of REALTORS® and provided relevant real estate information to educate the public. She has also been featured on National Public Radio (NPR), WGN Morning News, CBS2 News, ABC7 News and the nationally syndicated First Business News.

Guzmán's analytical skills give her an unfair advantage and a benefit that assists sellers to arrive at the compelling price that gets them sold and assists buyers to get the 'best bang for their dollar.' Her business is 95% referral based and founded on three things: Care, Knowledge and Trust. She considers herself an Advocate and her commitment to her clients and the industry are unmatched. Every market has its challenges and she focuses on solutions that achieve the best and realistic outcomes for clients for whom she advocates. By educating clients about current market trends by the use of data, she can help them can assess what is right for them.

Passionate about the role of real estate in public policy, Guzmán was one of the driving forces behind City of Chicago efforts to implement the federal Neighborhood Stabilization Program (NSP) to acquire foreclosed properties in 25 target areas. Also an advocate of fair tax policies, she worked with the City of Chicago to ensure that more than 30,000 city homeowners had the opportunity to file tax appeals. She also participated in the Illinois Association of REALTORS® Condo working group in creation of HB 2664 to set a bright line on foreclosed condo fees, and lead a tax education initiative for consumers.

As 2014 Chair of NAR's Conventional Finance Policy Committee, Guzmán positioned NAR's membership on a broad range of public policy issues. For example, she moderated a panel discussion at the CFPB, participated in a GSE Reform Presidential Advisory Work Group, and chaired a Student Loan Debt Work Group twice for NAR 2014 and 2016, which collected data and shaped policy for NAR regarding Student Loan Debt. She also represented over 1 million REALTORS when she testified before the Senate on "Housing Market Inequality and Opportunity" in 2014.

Guzmán is trustee of the **First United Methodist Church at Chicago Temple**, Aid Society, oldest church in the city founded in 1831 at Fort Dearborn. Currently, she serves on the Chicago Ambassador for One Hope United, whose mission is to nurture, protect and advocate for children through their early learning childhood centers, assist and give support to young mothers, and remove children from abuse.

Guzmán is also known for her charitable contributions, specifically **Habitat for Humanity**, with which she has traveled to the Gulf Coast on four separate occasions to assist rebuilding the Gulf Coast and in 2014 worked with Illinois REALTORS to build Habitat Homes for three families in Murphysboro, Springfield and Aurora. She is also a volunteer cook for the First United Methodist Homeless Ministry, which provides meals to more than 150 people weekly.