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January 2018

Dear Candidate,

The National Association of REALTORS® PAC advocates on behalf of 1.3 million REALTORS® from across the United States, who seek to promote homeownership and private property rights on Capitol Hill. NAR is the nation's largest trade association and RPAC was the largest political action committee in the 2016 cycle. We are committed to supporting the REALTOR® Party – candidates from both sides of the aisle dedicated to standing up for America's homeowners.

REALTORS® consider homeownership the cornerstone of the American Dream. We see first-hand the pride of first-time homebuyers who make the leap to own a home and invest in their own future. We know that homeownership is an investment in communities as well—communities are safer and more stable with residents who own a stake in their success.

On behalf of the National Association of REALTORS® PAC Trustees, thank you for your interest in public service and your participation in our candidate screening process. Attached to this letter is questionnaire that we respectfully ask you to complete and return to your respective state REALTOR® association. The questionnaire covers issues and areas of concern and we look forward to your responses. For detailed information on our policy positions related to these issues, please visit our website (www.nar.realtor). Your responses to this questionnaire will only be used by our trustees and staff to inform our support and will remain confidential.

RPAC requires that all open seat and challenger candidates seeking an endorsement or funding from RPAC submit a completed questionnaire. Your responses on this questionnaire will help guide our trustees in making their decision. Current incumbent members of the U.S. House & Senate are not required to submit a questionnaire.

Each state's REALTOR® association PAC trustees send recommendations to NAR RPAC for consideration in federal races. RPAC does not consider party affiliation in its decision to support a candidate. Your state or local association trustees may also be interested in a candidate interview to get to know you and your stance on real estate issues better.

If you travel to Washington, please consider reaching out to our lobbying and political team for a brief meeting as well. I am sure they would enjoy the opportunity to get to know you as well. However, RPAC policy precludes NAR staff from meeting with challengers in a non-election year or once RPAC has announced support for an incumbent. Open seat candidates may meet at any time.

NAR political staff contacts by state are listed on our [website](#). Please contact your respective political representative or state association Government Affairs Director with any questions.

Thank you for taking the time to complete this questionnaire, and we look forward to working together to promote the American Dream of homeownership.

Sincerely,

A handwritten signature in black ink, appearing to read "Sincerely, Steve LaRue".

Steve LaRue
2018 Chairman, REALTORS® Political Action Committee



REALTOR® is a registered collective membership mark which may be used only by real estate professionals who are members of the NATIONAL ASSOCIATION OF REALTORS® and subscribe to its strict Code of Ethics.

Section I: Campaign

Candidate's Full Name:

Campaign Headquarters Street Address (Do not use Post Box address):

City: _____ State: _____ ZIP: _____ Phone #: _____

Campaign Manager: _____ Phone #: _____

Campaign Treasurer: _____ Phone #: _____

State/Congressional District: _____ Political Party: _____

For current office holders, term expires: _____

Current Position/Occupation: _____

Previous public offices or appointments:

Section II. Financial

How much has been raised? _____ As of (Date): _____

Current Cash-on-hand: _____ As of (Date): _____

How much do you expect to spend?

- *(Please choose range for each election: <\$250,000; \$250,000-\$500,000; over \$500,000)*

Primary: _____ General: _____

Is the candidate willing to accept PAC funding? Yes _____ No _____

Section III. Basis for Candidacy

Please give three (3) reasons why you are running: _____

List major endorsements received for this race: _____

Section IV. Organizational

1. What previous relationship has this candidate had with the REALTOR® association?

2. Please name REALTORS® supportive of your candidacy and if they hold any official roles.

3. What are demographics of your district, (*i.e. number of registered voters; % registered in both parties; rural, suburban, urban; racial mix, blue/white collar, homeowners, renters*)? _____

4. What is your campaign's plan/strategy to win? _____

5. Are you using pollsters or other consultants? (*Please name them and provide office address and phone number.*) _____

6. Please provide most recent polling information: (*results, when poll was taken, who conducted poll*) _____

V. RPAC CANDIDATE QUESTIONNAIRE: NAR LEGISLATIVE PRIORITIES

I. FLOOD INSURANCE

The National Flood Insurance Program ensures access to property hazard insurance where unavailable in the private market. Today, 5 million middle-class homeowners and commercial property owners in 22,000 communities nationwide rely on this program for protection from floods, which cost more lives and property than any other natural disaster in the U.S. Without this insurance, these property owners would have to turn back to the federal government for rebuilding assistance after floods, as they did before the program was created in 1968. As of January 2018, the program has been extended four times in as many months, and shut down once while Congress continues working on longer-term reauthorization and reform legislation.

Do you support continuation of the National Flood Insurance Program?

Support Oppose Undecided

Please explain: _____

II. HOUSING & MORTGAGE FINANCE

A) *Currently, there is discussion about the role that government should play in the secondary mortgage market, and how the nation's Government-Sponsored Enterprises (GSEs), Fannie Mae and Freddie Mac, should be handled. These options range from near total privatization of the secondary mortgage market, save for the Federal Housing Administration (FHA), to the government only entering the market space during a catastrophic event, to the government providing a level of re-insurance on certain mortgage-backed securities (MBS). While many arguments regarding these approaches exist, the current problems with liquidity in the housing mortgage markets have illustrated the importance of some degree of public involvement when private lending activity is constrained.*

Do you support some level of government participation in the secondary mortgage market to ensure liquidity and the availability of long-term fixed-rate mortgage products?

Support Oppose Undecided

Please explain: _____

B) With the collapse of the private secondary market in recent years, the FHA mortgage insurance program, which historically has operated without cost to taxpayers, has functioned as it was intended, by ensuring that American families have access to affordable mortgage financing. There are some today who, in response to the problems that have plagued the real estate and mortgage markets, propose ending all government involvement in the mortgage process – even for first time homebuyers, and others who are underserved by the private market.

Do you support continuing government programs – like FHA, that assist American families with obtaining safe, affordable mortgage financing?

Support Oppose Undecided

Please explain: _____

III. NETWORK NEUTRALITY

As small businesses, REALTORS® depend upon an open Internet to serve their clients. REALTORS® are concerned that a rollback of net neutrality rules could raise costs on business owners, like real estate professionals, who make heavy use of technology and online platforms. In particular, REALTORS® note that paid-prioritization models and other anti-competitive practices could put small businesses at a significant disadvantage. For example, larger companies could pay for Internet fast lanes that deliver content to consumers faster on some websites than from others.

Would you support legislation that would reinstate network neutrality rules to ensure that all lawful Internet content, regardless of the content provider, is treated equally by Internet service providers?

Support Oppose Undecided

Please explain: _____

IV. DATA PRIVACY & SECURITY

REALTORS® recognize the importance of protecting client data entrusted to them and support common sense data privacy and security safeguards. However, REALTORS® believe that Congress should enact data privacy legislation that avoids burdening small businesses that lack the resources available to larger companies. Under some proposals, REALTORS® and other Main Street business could be forced to hire data security staff, comply with multiple data security standards and implement unaffordable security programs.

Would you support legislation that would require common-sense, standardized data security requirements without putting onerous regulations on small businesses?

Support

Oppose

Undecided

Please explain: _____

V. PATENT REFORM

Despite passage of the America Invents Act in 2011, abuse of our patent system continues to grow. Instead of creating new jobs and investing in new technologies, businesses large and small across many industries—including realty, construction, restaurants, retail, hotels, grocers, convenience stores, and restaurants on Main Street—are diverting scarce resources to fighting frivolous lawsuits and overly broad claims made by Patent Assertion Entities (the so-called “patent trolls”).

Would you support legislation which would put an end to these frivolous lawsuits and offer protections for consumer end users?

Support

Oppose

Other

Please explain: _____

VI. TAXES

A) Following the Great Recession, millions of Americans had their lives turned upside down by job loss and depressed home values. As a result, many struggling homeowners are working with experts to modify their existing mortgage, or are selling their home at a loss through a process called a short sale. Since 2007, the Mortgage Debt Forgiveness Tax provision has been renewed several times on a short-term basis to prevent the IRS from taxing Americans on “phantom income”—money they never see when part of their mortgage is forgiven.

Do you support extending the Mortgage Debt Forgiveness Tax provision and preventing homeowners from being taxed on income they never receive?

Support

Oppose

Undecided

Please explain: _____

