## Government Affairs Update

## Impact of Adverse Credit Events on the Ability of Consumers to Purchase Another Home

(August 11, 2010)

	FHA <sup>i</sup>	Fannie Mae <sup>ii</sup>	Freddie Mac <sup>iii</sup>
Short sale	No wait if not in default.	2 year wait if the borrower puts 20%	4 year wait; 2 year wait if extenuating
		or more down; 4 year wait if the	circumstances are documented.
	3 year wait if in default at closing	borrower puts between 10 and 20%	
	of short sale. The lender may	down; 7 year wait if the borrower puts	
	reduce the waiting period if	less than 10% down. (See Fannie	
	extenuating circumstances are	Mae's Eligibility Matrix on	
	documented and the borrower has	www.efanniemae.com for specific	
	re-established good credit.	product LTV ratios.) The wait time is	
		2 years if extenuating circumstances	
		are documented and the borrower puts	
		10% or more down.	
Deed-in-lieu of	3 year wait. The lender may reduce	Same as Fannie's short sale policy.	Same as Freddie's short sale policy.
foreclosure	the waiting period if extenuating		
	circumstances are documented and		
	the borrower has re-established		
	good credit. Extenuating		
	circumstances include serious		
	illness or death of a wage earner,		
	but do not include an inability to		
	sell a house due to job transfer or		
	relocation to another area.		



	FHA <sup>i</sup>	Fannie Mae <sup>ii</sup>	Freddie Mac <sup>iii</sup>
Foreclosure	Same as FHA's deed-in-lieu of foreclosure policy.	7 year wait from the completed foreclosure sale date; 3 year wait if extenuating circumstances are documented. Additional underwriting requirements apply for 4 years after 3 year waiting period. There is a 7 year wait required for a second home, investment opportunity, or cash-out refinancing.	5 year wait from the completed foreclosure sale date; 3 year wait if extenuating circumstances are documented.

	FHA <sup>i</sup>	Fannie Mae <sup>ii</sup>	Freddie Mac <sup>iii</sup>
Bankruptcy	<u>Chapter 7 (liquidation)</u> – 2 year	Chapter 7 or Chapter 11	<u>Chapter 7 or Chapter 11</u> – Same as
	wait from the discharge date of the	(reorganization, usually involving	Fannie's bankruptcy policy.
	bankruptcy; 1-2 year wait if	<u>corporations or partnerships</u> ) – 4 year	
	extenuating circumstances are	wait from the discharge or dismissal	<u>Chapter 13</u> – 2 year wait from the
	documented and other requirements	date of the bankruptcy; 2 year wait	discharge date of the bankruptcy; 2 year
	are met.	from the discharge or dismissal date may be accepted if extenuating	wait from the discharge or dismissal date of the bankruptcy if extenuating
	<u>Chapter 13 (repayment plan)</u> – 1 year wait from the discharge date of	circumstances are documented.	circumstances are documented.
	the bankruptcy, commencing with	<u>Chapter 13</u> – 2 year wait from the	Multiple bankruptcies – Same as
	the start of the pay-out period. The	discharge date or 4 years from the	Fannie's bankruptcy policy for multiple
	borrower must have made all of the	dismissal date is required. A 2 year	bankruptcies.
	payments for a minimum of 1 year	wait for a dismissal is permitted if	-
	in a satisfactory manner (as verified	extenuating circumstances are	
	with the courts), and the court	documented.	
	trustee must approve in writing.		
		Multiple bankruptcies iv – 5 year wait	
	Chapter 11 is N/A since FHA is not	if the borrower has filed more than	
	available for investors.	one bankruptcy petition in the past 7	
		years, measured from the most recent	
		dismissal or discharge date. A 3 year	
		waiting period is permitted if	
		extenuating circumstances are	
		documented, and is measured from the	
		most recent bankruptcy discharge or	
		dismissal date	

## Extenuating circumstances definitions and examples

• The FHA defines an extenuating circumstance as an event that was out of the borrower's control that made a significant impact on the borrower's finances and led to bankruptcy or foreclosure.

- Fannie Mae defines an extenuating circumstance as a nonrecurring event that is beyond the borrower's control that results in a sudden, significant, and prolonged reduction in income or a catastrophic increase in financial obligations.
- Freddie Mac defines an extenuating circumstance as a nonrecurring or isolated circumstance, or set of circumstances, that was beyond the borrower's control and that significantly reduced income and/or increased expenses and rendered the borrower unable to repay obligations as agreed, resulting in significant adverse or derogatory credit information.

## Bankruptcy definitions

- <u>Chapter 7 bankruptcy</u> The chapter of the Bankruptcy Code providing for liquidation in which the individual may keep certain exempt property. The non-exempt assets are sold with the proceeds going to the creditors.
- <u>Chapter 11 bankruptcy</u> The chapter of the Bankruptcy Code providing (generally) for reorganization, usually involving a corporation or partnership. A Chapter 11 debtor usually proposes a plan of reorganization to keep its business alive and pay creditors over time. People in business or individuals can also seek relief in chapter 11.
- <u>Chapter 13 bankruptcy</u> The chapter of the Bankruptcy Code providing for adjustment of debts of an individual with regular income. Debtors propose a repayment plan to make installments to creditors over 3 to 5 years.
- <u>Dismissal</u> A Chapter 13 bankruptcy may be dismissed at any time; by the borrower, as a voluntary dismissal, or by the court if the borrower fails to comply with the required payment schedule.
- <u>Discharge</u> Upon completion of the payment plan, the borrower will receive a Chapter 13 discharge. The court may also discharge a Chapter 13 case prior to receiving all scheduled payments if it finds that the borrower made a sufficient amount of payments and is unable to continue the plan due to extenuating circumstances.

<sup>&</sup>lt;sup>i</sup> Source: FHA Handbook 4155.1, Chapter 4.A.2, 3/29/10.

ii Source: Fannie Mae Selling Guide, B3-5.3-07, 4/30/10.

iii Source: Freddie Mac Selling Guide, Chapter 37.7, 7/10/09.

<sup>&</sup>lt;sup>iv</sup> The presence of multiple bankruptcies in the borrower's credit history is evidence of significant derogatory credit and increases the likelihood of future default. Two or more borrowers with individual bankruptcies are not cumulative, and do not constitute multiple bankruptcies. For example, if the borrower has one bankruptcy and the co-borrower has one bankruptcy this is not considered a multiple bankruptcy. The most recent bankruptcy filing must have been the result of extenuating circumstances.