

The Voice For Real Estate®

Pat Vredevoogd Combs ABR, CRS, GRI, PMN President

Dale A. Stinton CAE, CPA, CMA, RCE EVP/CEO

GOVERNMENT AFFAIRS Jerry Giovaniello, Senior Vice President Walter J. Witek, Jr., Vice President Gary Weaver, Vice President

500 New Jersey Avenue, N.W. Washington, DC 20001-2020 202.383.1194 Fax 202.383.7580 www.realtors.org/governmentaffairs

July 11, 2007

The Honorable Lamar Alexander 455 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Alexander:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

For the last three years the Senate has taken the position that real estate brokerage and property management are not financial activities. In the FY2007 Transportation/Treasury Appropriations bill, the Senate Appropriations Committee included language that would permanently bar national bank conglomerates from engaging in real estate brokerage and management activities. The same permanent language also passed the full Senate in the FY2006 and FY2005 Transportation/Treasury Appropriations bills. We ask the Senate Appropriations Committee to include the permanent language and reaffirm its position. The House has already included a one-year prohibition in its FY2008 Financial Services Appropriations bill, which passed on June 29, 2007.

Twenty one Senators and over 260 House Members have cosponsored a bill which clarifies congressional intent that real estate brokerage and management are not banking activities. S. 413/H.R. 111, the "Community Choice in Real Estate Act" preserves the barriers between banking and commerce by preventing a determination by the federal banking agencies that real estate brokerage and real estate management are financial activities. Allowing banks to enter the real estate brokerage industry is inconsistent with the long-standing national policy against mixing banking and commerce and would likely lead to concentration of market power, conflicts of interests, and unfair competitive practices.

I hope I can count on your support for preserving the barriers between banking and commerce by permanently preventing banks from engaging in real estate brokerage or real estate management.

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July 11, 2007

The Honorable Richard Shelby 110 Hart Senate Office Building Washington, DC 20510

Dear Senator Shelby:

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July 11, 2007

The Honorable Jack Reed 728 Hart Senate Office Building Washington, DC 20510

Dear Senator Reed:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Ben Nelson 716 Hart Senate Office Building Washington, DC 20510

Dear Senator Nelson:

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July 11, 2007

The Honorable Patty Murray 173 Russell Senate Office Building Washington, DC 20510

Dear Senator Murray:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Barbara Mikulski 503 Hart Senate Office Building Washington, DC 20510-2003

Dear Senator Mikulski:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Mitch McConnell 361A Russell Senate Office Building Washington, DC 20510

Dear Senator McConnell:

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July 11, 2007

The Honorable Patrick Leahy 433 Russell Senate Office Building Washington, DC 20510

Dear Senator Leahy:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Frank Lautenberg 324 Hart Senate Office Building Washington, DC 20510

Dear Senator Lautenberg:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Mary Landrieu 724 Hart Senate Office Building Washington, DC 20510

Dear Senator Landrieu:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Herb Kohl 330 Hart Senate Office Building Washington, DC 20510

Dear Senator Kohl:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Tim Johnson 136 Hart Senate Office Building Washington, DC 20510

Dear Senator Johnson:

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July 11, 2007

The Honorable Daniel Inouye 722 Hart Senate Office Building Washington, DC 20510-1102

Dear Senator Inouve:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Kay Hutchison 284 Russell Senate Office Building Washington, DC 20510-4304

Dear Senator Hutchison:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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The Honorable Tom Harkin 731 Hart Senate Office Building Washington, DC 20510

Dear Senator Harkin:

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Sincerely,

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Dale A. Stinton CAE, CPA, CMA, RCE EVP/CEO

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500 New Jersey Avenue, N.W.

July 11, 2007

The Honorable Judd Gregg 393 Russell Senate Office Building Washington, DC 20510

Dear Senator Gregg:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

United States Senate Committee on Appropriations Washington, DC 20510

Dear Senator:

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July 11, 2007

The Honorable Dianne Feinstein 331 Hart Senate Office Building Washington, DC 20510

Dear Senator Feinstein:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Richard Durbin 309 Hart Senate Office Building Washington, DC 20510

Dear Senator Durbin:

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July 11, 2007

The Honorable Byron Dorgan 322 Hart Senate Office Building Washington, DC 20510

Dear Senator Dorgan:

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President

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July 11, 2007

The Honorable Pete Domenici 328 Hart Senate Office Building Washington, DC 20510-3101

Dear Senator Domenici:

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July 11, 2007

The Honorable Larry Craig 520 Hart Senate Office Building Washington, DC 20510

Dear Senator Craig:

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July 11, 2007

The Honorable Thad Cochran 113 Dirksen Senate Office Building Washington, DC 20510-2402

Dear Senator Cochran:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Robert Byrd 311 Hart Senate Office Building Washington, DC 20510

Dear Senator Byrd:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Sam Brownback 303 Hart Senate Office Building Washington, DC 20510

Dear Senator Brownback:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Christopher Bond 274 Russell Senate Office Building Washington, DC 20510

Dear Senator Bond:

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President

GOVERNMENT AFE

GOVERNMENT AFFAIRS Jerry Giovaniello, Senior Vice President Walter J. Witek, Jr., Vice President Gary Weaver, Vice President

July 11, 2007

The Honorable Robert Bennett 431 Dirksen Senate Office Building Washington, DC 20510-4403

Dear Senator Bennett:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

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July 11, 2007

The Honorable Wayne Allard 521 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Allard:

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July 11, 2007

The Honorable Ted Stevens 522 Hart Senate Office Building Washington, DC 20510

Dear Senator Stevens:

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July 11, 2007

The Honorable Arlen Specter 711 Hart Senate Office Building Washington, DC 20510

Dear Senator Specter:

On behalf of over 1.3 million members of the National Association of REALTORS (NAR), I urge you to support efforts to permanently prevent big banking conglomerates from entering into real estate once and for all in the FY2008 Senate Financial Services and General Government Appropriations bill.

For the last three years the Senate has taken the position that real estate brokerage and property management are not financial activities. In the FY2007 Transportation/Treasury Appropriations bill, the Senate Appropriations Committee included language that would permanently bar national bank conglomerates from engaging in real estate brokerage and management activities. The same permanent language also passed the full Senate in the FY2006 and FY2005 Transportation/Treasury Appropriations bills. We ask the Senate Appropriations Committee to include the permanent language and reaffirm its position. The House has already included a one-year prohibition in its FY2008 Financial Services Appropriations bill, which passed on June 29, 2007.

Twenty one Senators and over 260 House Members have cosponsored a bill which clarifies congressional intent that real estate brokerage and management are not banking activities. S. 413/H.R. 111, the "Community Choice in Real Estate Act" preserves the barriers between banking and commerce by preventing a determination by the federal banking agencies that real estate brokerage and real estate management are financial activities. Allowing banks to enter the real estate brokerage industry is inconsistent with the long-standing national policy against mixing banking and commerce and would likely lead to concentration of market power, conflicts of interests, and unfair competitive practices.

I hope I can count on your support for preserving the barriers between banking and commerce by permanently preventing banks from engaging in real estate brokerage or real estate management.

Sincerely,

Pat V. Combs, ABR, CRS, GRI, PMN